



## **New Management at FCL Graphics Makes a Transformative Leap with Strategic Investments in Capital Expenditures**

**Rolling Meadows, IL, July 23, 2019**—FCL Graphics, a commercial printing company with over 40 years in the industry, is now led by the FCL management team that bought the company from its previous owners in 2018. Their goal as an ownership team is to continue to broaden the capabilities of FCL Graphics by deploying an investment strategy committed to ensuring the company is operating with the most technologically advanced equipment on the market. This focus prompted the decision to replace a competitive press with a six-color Komori Lithrone G40 with coater (GL640C) equipped with LED UV.

“If you look at commercial printers in our business that are thriving and growing, they are companies that are looking forward and taking a long-term view of their business,” said Lou Tazioli, co-owner of FCL Graphics. “We strive every day to excel at what we do and that includes investing in capital expenditures that make sense. We looked at purchasing a used press versus buying a new one only to discover that a new Komori not only offered the most advanced technology, it offered a lower cost of ownership. The maintenance expense is lower, waste is dramatically reduced and so is our makeready time. All of these attributes make it possible to bring our clients’ creative visions to life, be quick to respond to their deadlines and earn their trust so they come back, time and again.”

The management team at FCL Graphics reports they have been able to pick up business in new markets, including packaging, with the expanded capabilities the press delivers, which was installed in early May of this year. With the GL640C, they can now produce applications on thicker substrates, such as synthetics and plastics, and apply dramatic special effects that include options like soft touch printing and strike through varnish, making high-end applications unique.

“This is our first press with LED UV, and we are extremely impressed with the quality, the speed to market and the overall efficiency having these capabilities provide,” said Tazioli. “Our operators love the Komori GL40 press, too. It is a beautiful piece of equipment and it evokes a great deal of pride for them to have this new press on the floor. It creates a sense of energy and optimism and demonstrates to them our commitment to the business, which is extremely important to our team.”

“We are proud to partner with the FCL Graphics team, supporting their goal to leverage technology that will open new doors for clients, new revenue opportunities and support their business growth,” said Mark Milbourn, vice president of sales, at Komori America.

## About Komori America Corporation

Tokyo-based Komori Corporation, a premier manufacturer of offset and digital presses, provides world-class technology based on three tenets core to which all Komori products are delivered—product reliability, outstanding print quality and substrate flexibility. From unsurpassed print quality and impressively fast makeready to intuitive software, Komori is dedicated to helping its customers navigate the changing market landscape. With hundreds of patents, a state-of-the-art manufacturing facility, and representation around the globe, Komori is laser-focused on the advancement of print. Komori America Corporation is headquartered in Rolling Meadows, IL and manages a sales and service organization throughout North America.

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